



ThirdParty Scorecard® is the first and only industry-wide solution enabling mortgage originators to grade the risk of loans submitted by an agent. The innovative business tool analyzes an agent’s loan submission history, assigns a risk score to his or her business, then assesses the agent’s cumulative risk by comparing results against industry and market-area risk scores.

Mortgage originators’ profitability ties directly to choosing and forging strong relationships with the right agents. Until ThirdParty Scorecard, originators lacked an automated method that delivers solid information for intelligent, cost-effective agent selection. ThirdParty Scorecard allows originators to quickly and accurately analyze and grade the nature of each agent’s loan quality. By accessing a nationwide database of more than 100,000 brokers and millions of loans, ThirdParty Scorecard equips lenders to make well-informed decisions regarding agents and successfully manage business relationships by evaluating the collateral risk each agent brings to a lending decision.

The agent-quality information contained in ThirdParty Scorecard helps originators increase the base of preferred agents while reducing exposure to potentially higher risk business. Most important, the system enables originators to detect and eliminate the possibility of being adversely selected. In today’s market, ThirdParty Scorecard provides a critical tool for managing agent relationships and ensuring business profitability.

How the scorecard works

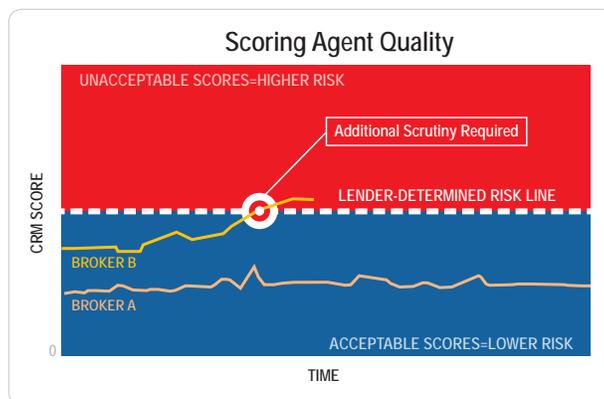
ThirdParty Scorecard uses our industry-leading risk systems to create a comprehensive agent report. The report includes collateral risk measures (CRM) based on overall industry data and lenders’ internal data. Score comparisons expose a variety of agent patterns and behaviors—ranging from adverse selection to high-quality business—vital for guiding decisions and actions. Our CRM modeling also provides weighting for local markets, permitting further comparisons among agents.

Smart agent approval

Before accepting a new agent, originators can gain valuable insight through ThirdParty Scorecard’s cross-industry agent summary report. This report presents the agent’s risk score and other vital information to speed the lender decision process and, in turn, the rate at which business can expand. The system streamlines acceptance of high-quality agents, while selecting out agents exhibiting a higher risk profile for further scrutiny.

Benefits

- › Accelerates agent approvals
- › Quickly identifies agents with unattractive risk histories
- › Enables proactive broker and loan officer management
- › Multi-Closing Alert helps identify and protect against multi-closing fraud activity
- › Facilitates internal communication for better decision making
- › Reduced property loss and foreclosure costs, leading to lower loan losses
- › Increased production capacity, leading to higher numbers of loans processed



ThirdParty Scorecard® tells lenders when an agent’s prior loan transaction history moves into “unacceptable” territory—based on lender-specific tolerances.

Smart agent management

ThirdParty Scorecard arms lenders with information to more profitably manage an agent network. Risk measures and comparative data help define terms of agreement, design reward and recognition systems, and enact corrective actions and processes. In addition, ThirdParty Scorecard can be used to grade and evaluate appraisers, loan officers, underwriters, business channels and geographic areas, permitting integrated risk management of key business relationships. ThirdParty Scorecard highlights the right opportunities to pursue—leaving risky decisions to your competition.

Fraud scheme detection

The recently added Multiple-Closing Alert function identifies and proactively delivers notifications to the closing agent's desktop, identifying specific institutional exposure to multiple closings on the same property. This function gives lenders the ability to guard against this wide-spread and very costly form of mortgage fraud.

Reliable data and analytics

Our database is updated daily with the latest information you need such as comparable sales, property valuations, household demographics, neighborhood analyses, school information, crime records, flood data, appraisal data and other proprietary and supplemental information.

We provide the mortgage banking industry with the most innovative, powerful and comprehensive set of mortgage risk management and fraud detection tools in the marketplace today. Our technology enables mortgage originators and investors to increase profitability and loan quality by making more informed lending and investment decisions. Financial institutions throughout the United States utilize our suite of tools to streamline their workflow and mitigate losses.

“ThirdParty Scorecard has proven to be an effective fraud tool for National City Mortgage. It assists our production channels with identification of high risk transactions & provides valuable feedback which enables accurate, risk mitigating decisions.”

Edward J. Gerding, II
Fraud Manager, Special Investigations
National City Mortgage

First American CoreLogic, a member of The First American Corporation (NYSE:FAF) family of companies, is the largest provider of real estate, property and ownership data and advanced analytics for information on foreclosures, delinquencies, median home prices, home price indices, home valuations, sales activity and mortgage loan originations. The market-specific data covers 7,575 ZIP codes, 958 Core Based Statistical Areas (CBSA) and 3,050 counties located in all 50 states and the District of Columbia. This data represents 99 percent of the United States population, 140 million (97 percent) of all properties, more than 50 million active mortgages and \$2 trillion in loan-level, non-agency mortgage securities. First American CoreLogic's products and services enable customers to better manage mortgage risk, protect against fraud, acquire and retain customers, manage credit risk, mitigate loss, decrease mortgage transaction cycle time, more accurately value properties and determine real estate trends and market performance. More information about First American CoreLogic can be found at www.facorelogic.com.

To learn more about ThirdParty Scorecard®, call 866.774.3282 or visit facorelogic.com today.

www.facorelogic.com

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